



# Life Raft - Rental & Sales Ocean Safety Gear

## **Great Circle - Sail 2 Indonesia Rally Exclusive Offer**

**For Sail 2 Indonesia Rally participants, we offer all-inclusive longer-term hire charges as follows:**

Four person Oceanmaster life raft valise (soft-pack) or canister: \$131.00 per month

Six person Oceanmaster life raft in valise (soft-pack) or canister: \$139.00 per month

Eight person Oceanmaster life raft valise (soft-pack) or canister: \$147.00 per month

Ten person Oceanmaster life raft in canister: \$157.00 per month

Twelve person Oceanmaster life raft in canister: \$165.00 per month

(Prices include GST).

**Prices includes life raft hire from 6 to 12 months billed at a monthly rate as shown above, delivery and return pick-up anywhere from Cairns to Sydney. Delivery to other locations is certainly not an issue and would be carried out at a small extra charge.**

### **Life Raft Purchase Option**

We would be pleased to offer a Great Circle **Coastmaster®** or **Oceanmaster®** life raft for the prices that follow. Prices listed are substantially discounted for rally participants and I trust you will find they represent a good deal.

### **Discounted Prices for Sail 2 Indonesia Rally Participants**

#### **Four Person Life Rafts**

##### **Coastmaster®**

In valise carry case with ISO Under 24hr. pack: **\$1,740.00** (Our usual selling price is \$1,895.00)

In fibreglass canister with ISO Under 24hr. pack: **\$1,885.00** (Our usual selling price is \$2,050.00)

##### **Oceanmaster®**

In valise carry case with ISO Under 24hr. pack: **\$2,150.00** (Our usual selling price is \$2,340.00)

In fibreglass canister with ISO Under 24hr. pack: **\$2,275.00** (Our usual selling price is \$2,480.00)

#### **Six Person Life Rafts**

##### **Coastmaster®**

In valise carry case with ISO Under 24hr. pack: **\$1,890.00** (Our usual selling price is \$2,055.00)

In fibreglass canister with ISO Under 24hr. pack: **\$2,024.00** (Our usual selling price is \$2,200.00)

**Oceanmaster®**

In valise carry case with ISO Under 24hr. pack: **\$2,250.00** (Our usual selling price is \$2,450.00)

In fibreglass canister with ISO Under 24hr. pack: **\$2,370.00** (Our usual selling price is \$2,580.00)

Both the **Under 24hr.** and **Voyager** emergency equipment packs comply with **Australian Sailing Racing Rules of Sailing 2017 – 2020** when fitted to an **Oceanmaster** life raft.

Other life raft sizes are of course available and offered at a similar rally discount price.

The following bonuses are included with new life raft purchases:

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- ✓ **Free delivery of a Great Circle Life raft to a nominated address**
- ✓ **Free first service in Australia – no cost for one certified inspection and service of the life raft within the first three years of ownership.**

*Please note: Replacement of perishable and expired components (food & water rations, flares etc.) and freight charges to and from the service facility are not included in the free first service offer. Usual service charge of a four to six-person life raft is \$330.00 to \$350.00 – which would be billed as \$0.00*

And if your client requires high quality **stainless-steel canister cradles** with quick release lashing systems to securely deck mount your raft, we offer a price of **\$385.00** (ex. GST). A SOLAS standard **Hydro-static Release Unit**, to automatically release your raft in an emergency would be provided at no charge.

To finish off your life raft installation, our canister covers feature quality piped edges and genuine leather trim around each corner gusset. An elasticised bottom hem maintains a snug fit that won't restrict quick removal in an emergency. Made from genuine **Sunbrella®** marine canvas, they're ready for tough service and provide a first-class ship-shape look. A cover in your colour choice of: oyster (white), blue, red, black or green is offered for \$165.00.

(Above prices include GST)

### **Further information on Great Circle Life Rafts**

Great Circle **Oceanmaster** life rafts are manufactured to ISO 9650 – Group 1, the new international life raft standard for blue water, **ocean** applications and it has further enhancements that surpass the National Marine Safety Committee's (NMSC) requirements so that they can be used on Australian vessels in survey. Great Circle **Oceanmaster** life rafts are listed on the NMSC's Register of Compliant Equipment for Commercial Vessels.

Our **Coastmaster**® life rafts are manufactured and certified to standard ISO 9650-2 – the international **coastal** life raft specification. These rafts are very high quality and use the same materials and manufacturing processes as the Oceanmasters.

The differences between Oceanmasters and Coastmasters are occupant space – there is slightly more space in an Oceanmaster compared to a similarly sized Coastmaster and the Oceanmasters are equipped with external boarding platforms to aid entry into the rafts – Coastmasters have traditional webbing and hard rung ladder and entry bridle systems.

Although the Coastmasters are not approved for survey or yacht racing applications, they offer superior life saving features and are great value for recreational purposes.

### **Why is ISO Certification Important?**

In the context of life raft design and manufacture, ISO has many criteria covering all types of shipping, both commercial and leisure craft. ISO 9650 for instance, is a new, comprehensive, technical specification detailing all the materials and manufacturing processes used in the construction of life rafts for smaller commercial and recreational vessels. Performance requirements covering inflation, launching, material resistance, buoyancy and interior space are also spelt out in great detail.

Great Circle Life Rafts are manufactured to the highest Australian and international standards and quality assurance systems to ISO 9001:2000 (Bureau Veritas certified) and ISO 9650 (Germanischer Lloyd certified) attest this. We encourage comparisons with our competitor's products. It's always worth asking what specification criteria their life rafts are manufactured under?

### **Emergency Equipment Packs**

All Great Circle Life Rafts are equipped with emergency equipment packs: the **ISO Under 24 Hour (< 24h) PACK** meets standard ISO 9650 where survivor rescue is expected in less than 24 hours. Compliant to *YA Racing Rules of Sailing, 2013 – 2016*, the pack contains essential equipment for the proper functioning of the life raft but with limited personal supplies - reduced drinking water and no food rations or first aid supplies for example. Reduced pack weight is a significant advantage to weight conscious racing sailboats and to those mariners who prefer limited perishable items (things that have a dated service life – food and water rations, first aid supplies, flares etc.) aboard their raft. An emergency abandon ship grab bag with additional survival items is strongly recommended.

The **'VOYAGER PACK'** is an ideally provisioned pack for blue water and long distance cruising. Additional drinking water, food rations and other items compliments components found in the **< 24h Pack**. It has become the usual pack for unregulated recreational and blue water mariners because it contains appropriate supplies and equipment for longer term survival, including food and

drinking water rations and important items such as a comprehensive first aid kit, fishing kit etc. The Voyager pack is compliant to *YA Racing Rules of Sailing, 2013 – 2016*.

The **ISO Over 24 Hour PACK** meets standard ISO 9650 where survivor rescue may be longer than 24 hours. It contains equipment required by all State Marine Authorities for commercial vessels operating under survey requirements and where 'Notice of Race' under Yachting Australia, *Racing Rules of Sailing, 2017 – 2020*, requires additional survivor equipment. It is also the optimum pack for unregulated recreational and blue water mariners.

In our opinion Great Circle are amongst the best life rafts available in Australia. Among other advances, we use a neoprene/polybutadiene rubber and polyester fabric laminate for the life raft's buoyancy tubes and floor. This high-tech fabric is purpose made in our factory, is extremely strong, lightweight and long lasting and superior to PVC used by our competitors.

Insulated floors of cellular foam and aluminium foil are also a standard feature on Great Circle Life Rafts, providing greater comfort and lessening the effects of cold, the biggest killer in marine emergencies. And to help rescuers locate survivors, retro and radar reflective canopy panels are a standard addition to enhance electronic and visual detection (radar panel on Oceanmaster only). We should also not forget Great Circle's high quality solid fibreglass canisters. Unlike our competitor's plastic cases, solid fibreglass provides the best in long term protection. Vacuum sealed in its hermetic envelope inside the hard fibreglass canister (or valise carry bag), the life-raft is ready for any emergency.

### **Life Raft Service**

Great Circle Life Rafts are vacuum sealed in a rugged plastic envelope for extra protection and extended servicing intervals. We recommend the following service schedule for recreational boating activities:

1<sup>st</sup> service – within 3 years

2<sup>nd</sup> service – within 3 years of first service

3<sup>rd</sup> service – within 3 years of second service

4<sup>th</sup> and subsequent service intervals – not exceeding two years

After the first free service, typical servicing charges of a six or eight-person life raft are around \$360.00 - \$375.00, excluding expired components, parts and cylinder recharge/test when required at specified service intervals. We guarantee the lowest life raft servicing charges – naturally without reduction in quality or service standards.

Great Circle is also part of a global life raft service network and our rafts can be serviced at numerous locations around the world.

Finally, should you consider purchasing an **EPIRB**, the popular **KTI Safety Alert-SA3G with onboard GPS device is \$270.00**. (Price includes GST.)